



	AUTUMN 1	AUTUMN 2	SPRING 1	SPRING 2	SUMMER 1	SUMMER 2
	Attentive & Discerning	Faith-filled & hopeful	Intentional & prophetic	Compassionate & Loving	Learned & Wise	Curious & Active
Year 12 Teacher 1 Component 1	Aims and objectives, stakeholders Needs and wants and business opportunities Entrepreneurs Marketing and market research	Private and public sector Types of ownership Marketing mix - product Product life cycle# New technology	Added Value Productivity Capacity Utilisation Technology Lean Production Quality	Business Plans Business finance Business revenue & costs Business finance	People in organisations (HR)	Motivation Management & Leadership Employer/ employee relationships
Year 13 Component 2 and 3	Aims and objectives Strategy and implementation Special Orders Data analysis Market analysis	Analysing non-financial performance Sales forecasting Decision making models Analysing financial performance Investment appraisal	Change in a business Risk management PESTLE Factors	International Trade Globalisation The European Union	Revision	N/A