



	AUTUMN 1	AUTUMN 2	SPRING 1	SPRING 2	SUMMER 1	SUMMER 2
	Attentive & Discerning	Faith-filled & hopeful	Intentional & prophetic	Compassionate & Loving	Learned & Wise	Curious & Active
Year 10	The role of business enterprise and entrepreneurship Business planning Business ownership Business aims and objectives Stakeholders in business Business growth	The role of marketing Market research Market segmentation The marketing mix	The role of human resources Organisational structures and different ways of working Communication in business Recruitment and selection	Motivation and retention Training and development Employment law	Employment law Mock Revision	<u>PAPER 2 CONTENT</u> The role of the finance Function Sources of finance Sources of finance Revenue, costs, profit and loss
Year 11	The role of the finance Function Sources of finance Sources of finance Revenue, costs, profit and loss Break-even Cash and cash flow Ethical and environmental considerations	The economic climate Globalisation The interdependent nature of business Production processes Quality of goods and services The sales process and customer service Consumer law	Business location Working with suppliers Content Review The marketing mix Market segmentation Stakeholders in business Organisational structures and different ways of working Communication in business	Business ownership Business growth The role of business enterprise and entrepreneurship Business planning Recruitment and selection Training and development Motivation and retention Employment law	Paper 1 and 2 Cramming	N/A